

## PARTNERSHIP & COLLABORATION AWARD

This Award recognizes a partnered initiative (including a tourism experience, product, marketing campaign) that successfully attracts and encourages locals/visitors to experience the Hamilton Halton Brant region. Partnerships can include collaborations with private and/or public sector entities.

A partnership is defined as an arrangement between two or more entities that oversee business operations and share in its success, growth and or implementation/delivery.

## ELIGIBILTY CRITERIA

- The partnership and collaboration could include any combination of the following industry tourism businesses and stakeholders:
  - √ Tourism Business Operators
  - ✓ Destinations Marketing Organizations /Sector Associations (BIA, Chamber of Commerce)
  - ✓ Attractions
  - √ Museums/Galleries
  - ✓ Restaurants/Breweries/Cideries
  - ✓ Festivals and Events
  - ✓ Transportation/Accommodation providers
  - √ Government: municipalities, provincial, federal
- Each participating "tourism industry stakeholder" recognized must be located and/or operating in the geographic regions of Hamilton, Halton, Brant, Six Nations of the Grand River Territory and/or The Mississauga Credit First Nation
- Each partner must have contributed to the initiative financially and/or in-kind
- Nomination must be for tourism products/experiences that took place January 2023 December 2023
- Specific Initiatives/Projects that were funded by or partnered with HHBRTA in 2023 are not eligible for the program

**NOTE**: Self-nomination and nomination of a third party is permitted. Should the nomination be selected as a finalist, all parties involved (if applicable) will be recognized.

## HOW TO APPLY

All submissions should be between 2 - 5 pages in length. Supporting materials attached to the submission are allowed and are not included in the page limit stated above.

The submission deadline is January 19<sup>th</sup>, 2024. Submit your nomination by emailing your submission to: angelica.seraj@theheartofontario.com

\*Please note: Only electronic submissions to the email above will be accepted

If you have any questions regarding the application process, please contact the Industry Relations and Partnerships Manager;
Angelica Seraj: Phone: 905 297 0190 ex 105 Email: angelica.seraj@theheartofontario.com



## YOUR SUBMISSION

Nominations must demonstrate how the product, offering or activity positively impacted and/or increased visitation to your business.

- Your submission must answer the following:
  - 1. Describe the initiative being nominated and identify the key individuals in each partnering organization.
  - 2. List the objectives of the partnership, who was the target audience(s) and overall budget.
  - 3. Describe the roles/contribution of each partner.
  - 4. Clearly describe the effectiveness of the initiative providing measurable outcomes and results for consideration: This may include number of visitors, number of offers sold, revenue generated overall, continuance initiative, legacy.